



Brown County, Texas

COURTS AND JUSTICE SOLUTIONS

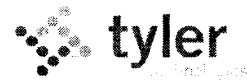
Presented to: **Brown County, Texas**
Integrated Courts System
Brownwood, TX

Proposal Date: July 30, 2021

Submitted by: Sherri Remington
TYLER TECHNOLOGIES, INC.
COURTS & JUSTICE SOLUTIONS
5101 Tennyson Pkwy
Plano, Texas 75093
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281.881.6090

August 2, 2021
(Exhibit #8)

Investment Summary



***This proposal assumes conversion from NetData only.

Proposal valid for 120 days

Cost Breakdown

| Software Fees | Annual Cost |
|--|------------------|
| Odyssey Case Manager | \$132,000 |
| Odyssey Attorney Manager | \$12,000 |
| Odyssey Financial Manager | Included |
| OCR Level 2 | Included |
| eNotices & up to 10,000 SMS annually | \$5,000 |
| Judge Edition | Included |
| eSignatures | Included |
| Record on Appeal | Included |
| Document Management-Single Doc Scan/Attach | Included |
| Odyssey Portal | Included |
| ePayments | Included |
| eFiling | Included |
| Texas CJIS Reporting | Included |
| Tyler Jury Manager Suite | \$23,512 |
| Constable Software | |
| CivilServe, includes: | \$17,760 |
| CivilView (Attorney Portal) | Included |
| SalesWeb (Sheriff's Sales Portal) | Included |
| CivilMobile Server | Included |
| CivilMobile Client License | \$6,000 |
| Annual SaaS Fees | \$196,272 |

| Transaction-Based Services (Optional) | Annual SaaS |
|---|-----------------|
| Tyler SummonsDirect (10,000 @ \$0.68/ea) | \$6,800 |
| Tyler Jury Message (15,000 @ \$0.12/ea SMS) | \$1,800 |
| Annual Source Update | \$3,000 |
| Transaction Fees | \$11,600 |

| Service (one-time costs) | Hours | Cost |
|------------------------------|----------------|--------------------|
| Project Services | 1715.20 | \$317,312 |
| Technical Services | 1079.00 | \$188,825 |
| Implementation Services | 2366.00 | \$414,050 |
| Jury Implementation Services | 239.00 | \$42,735 |
| SoftCode Implementation | 176.00 | \$38,736 |
| Services | 5160.20 | \$1,001,658 |

Project Total **\$1,209,530**

Travel Expenses

| Description | Amount |
|---------------------------|----------|
| Estimated Travel Expenses | \$64,396 |

Investment Summary



Auditor & Treasurer's Office

Proposal valid for 120 days

Cost Breakdown

| Software Fees | Annual Cost |
|--|-----------------|
| Financial Management Suite | |
| Core Financials | \$13,500 |
| Fixed Assets | \$1,433 |
| Personnel Management Suite | |
| Personnel Management (includes position budge | \$8,356 |
| Employee Self Service (Employee Portal) | |
| ESS Time & Attendance | \$2,068 |
| Customer Relationship Management Suite | |
| Cashiering | \$1,929 |
| Tyler Content Manager | |
| Tyler Content Manager Standard Edition | \$4,599 |
| Tyler Hosted Applications | |
| Tyler U | \$1,159 |
| Annual SaaS Fees | \$33,044 |

| Services (one-time cost) | Cost |
|--------------------------|-----------------|
| Project Services | \$5,000 |
| Implementation Services | \$48,360 |
| Conversion Services | \$11,140 |
| Services | \$64,500 |

| Optional Features & Services | Cost |
|--|----------------|
| Financial Management Suite | |
| Purchasing (annual SaaS fee) | \$3,395 |
| Implementation Service (one-time cost) | \$3,640 |
| Annual SaaS | \$3,395 |

Project Total **\$97,544**

Investment Summary



***This proposal assumes conversion from NetData and Document Logistics.

Proposal valid for 120 days

Cost Breakdown

| Software Fees | Annual Cost |
|--|------------------|
| Odyssey Case Manager | \$132,000 |
| Odyssey Attorney Manager | \$12,000 |
| Odyssey Financial Manager | Included |
| OCR Level 2 | Included |
| eNotices & up to 10,000 SMS annually | \$5,000 |
| Judge Edition | Included |
| eSignatures | Included |
| Record on Appeal | Included |
| Document Management-Single Doc Scan/Attach | Included |
| Odyssey Portal | Included |
| ePayments | Included |
| eFiling | Included |
| Texas CJIS Reporting | Included |
| Tyler Jury Manager Suite | \$23,512 |
| Constable Software | |
| CivilServe, includes: | \$17,760 |
| CivilView (Attorney Portal) | Included |
| SalesWeb (Sheriff's Sales Portal) | Included |
| CivilMobile Server | Included |
| CivilMobile Client License | \$6,000 |
| Annual SaaS Fees | \$196,272 |

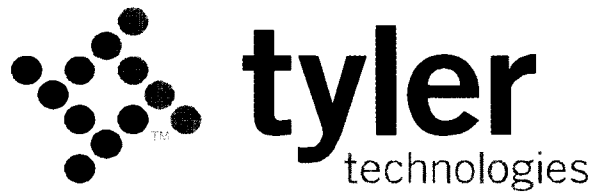
| Transaction-Based Services (Optional) | Annual SaaS |
|---|-----------------|
| Tyler SummonsDirect (10,000 @ \$0.68/ea) | \$6,800 |
| Tyler Jury Message (15,000 @ \$0.12/ea SMS) | \$1,800 |
| Annual Source Update | \$3,000 |
| Transaction Fees | \$11,600 |

| Service (one-time costs) | Hours | Cost |
|------------------------------|----------------|--------------------|
| Project Services | 1715.20 | \$317,312 |
| Technical Services | 1829.50 | \$320,163 |
| Implementation Services | 2430.00 | \$425,250 |
| Jury Implementation Services | 239.00 | \$42,735 |
| SoftCode Implementation | 176.00 | \$38,736 |
| Services | 5974.70 | \$1,144,196 |

Project Total **\$1,352,068**

Travel Expenses

| Description | Amount |
|---------------------------|----------|
| Estimated Travel Expenses | \$64,396 |



Proposal

COURTS AND JUSTICE SOLUTIONS

Presented to: **Brown County, TX**
Integrated Justice Solution
Brownwood, TX
Paul Lilly, County Judge

Proposal Date: June 11, 2020

Submitted by: Sherri L. Remington
TYLER TECHNOLOGIES, INC.
COURTS & JUSTICE SOLUTIONS
5101 Tennyson Pkwy
Plano, Texas 75093
281.881.6090
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Demo August

Investment Summary

Brown County, TX Proposal



Proposal Valid for 120 Days

Cost Breakdown

| Software Fees (SaaS) | Annual SaaS | 5 year cost |
|----------------------|------------------|--------------------|
| Odyssey SaaS Fees | \$193,050 | \$965,250 |
| Optional Features | \$50,285 | \$251,425 |
| SaaS Fees | \$243,335 | \$1,216,675 |

Pricing Discount Plan (SaaS Fees)

| | | |
|---------------------------|-----|--------------|
| Annual SaaS Fees - Year 1 | 15% | \$206,834.75 |
| Annual SaaS Fees - Year 2 | 10% | \$229,951.58 |
| Annual SaaS Fees - Year 3 | 5% | \$254,863.00 |

Implementation Services (One-time Cost)

| | Hours | Cost |
|-------------------------|----------------|--------------------|
| Project Services | 1715.20 | \$327,104 |
| Technical Services | 1180.00 | \$209,412 |
| Implementation Services | 3415.33 | \$611,215 |
| Other Project Services | | \$3,750 |
| Services | 6310.53 | \$1,151,481 |

Project Total

\$1,394,816

Travel Expenses

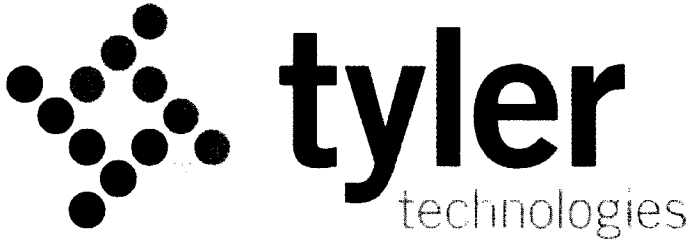
| Description | Amount |
|---------------------------|-----------|
| Estimated Travel Expenses | \$100,571 |
| <i>200,000 up front</i> | |

A SOLUTION PROPOSAL FOR:
Brown County, Texas

Integrated Courts & Justice System
Justice of the Peace Case Management
District and County Courts Case Management
District Attorney and County Attorney
Sheriff's Department

PRESENTED BY:
Tyler Technologies

CONTACT:
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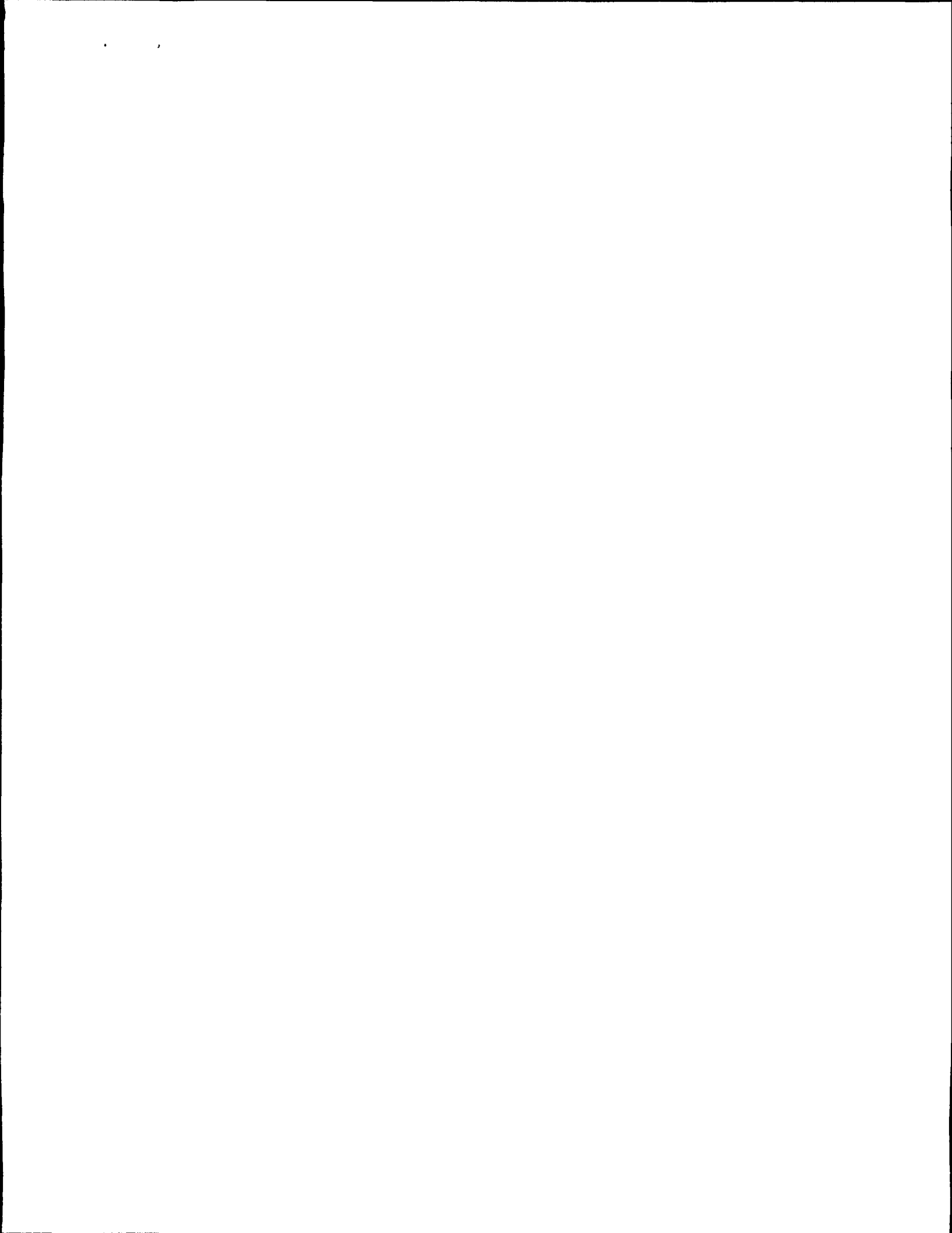


June 11, 2020

Because of the nature of this material, numerous hardware and software products are mentioned by name. In most, if not all cases these names are trademarked by the companies that manufacture the products. It is not our intent to claim these names or trademarks.

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June 11, 2020

Matt Krischke
Brown County
200 S. Broadway Street
Brownwood, Texas 76801

Integrated Courts & Justice Solution for Brown County

Tyler Technologies can provide Brown County a single commercial off-the-shelf (COTS) solution with one unified database to include processes for jail management, attorney management, case management, and court management. Utilizing a single, unified solution will maximize data sharing across offices while eliminating the unceasing need to manage multiple software upgrade cycles and support numerous integrations.

On behalf of Tyler Technologies, we would like to thank Brown County for the opportunity to present this proposal. Tyler can provide a successfully proven and low risk approach that will allow the justice partners to quickly achieve the County's goals. We firmly believe the Tyler Solution provides the best product, experience, and approach for Brown County.

Sincerely,

Sherri L. Remington

TYLER TECHNOLOGIES
Courts & Justice Division
5101 Tennyson Parkway
Plano, Texas 75024
Office: (972) 713-3770

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1.0 Executive Summary

The key goal for Brown County is to select a vendor with a proven track record in Texas and to quickly implement its integrated solution. **The new solution must meet the needs of Texas courts and ensure all standard processes and state reporting requirements are included without custom development.** The new solution will allow the courts to process cases faster and increase data sharing across offices.

Brown County can achieve these goals in partnership with Tyler Technologies. Tyler is the best choice and is the only company that can provide Brown County:

- A software solution (Odyssey) that includes a standard **Texas Baseline Configuration** and **meets all state reporting requirements out-of-the-box** which will save time and money.
- A project team that knows the complexities of criminal and justice courts and a project plan that will **bring best practices** from across the state to Brown County.
- A Texas, long-term partnership focused on continuous improvement for the entire Brown County Justice System.



Proven Partner

- Justice solutions in **14 of the 15 largest** counties in Texas
- **60+ Texas counties** utilize Odyssey ICJ (Jail, Prosecutor, and Case Management)
- **30+ years of experience** as an integrated justice software provider in Texas
- **Texas-based company** committed to long-term sustainability

Proven Solution

- **Texas state reporting** has been developed and tested by large jurisdictions
- Uses **flexible framework** that is **installed and operational** in more than 600 organizations across the U.S.

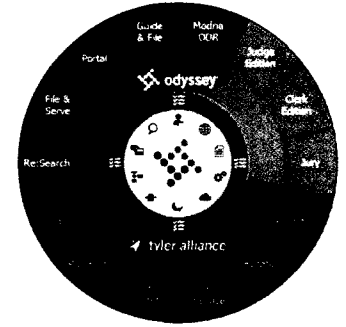
2.0 Proposed Solution

Tyler proposes Odyssey® to address the needs of Brown County’s Courts and Justice System.

Odyssey is a highly-configurable product with robust functionality that has been proven in counties of all sizes across the nation and in Texas.

Odyssey was designed as a truly unified integrated justice solution. It is not a collection of independently developed applications. Rather, all of the applications in the suite were designed together and are inherently unified with a single database.

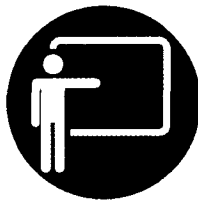
Each elected official will control access to their data while still enjoying enhanced workflow and data sharing between judicial offices and the public. This approach will allow all Brown County courts to work in sync, eliminate the need to manage multiple software systems, and leverage the County’s Odyssey investment.



Attorney
Manager



Case
Manager



Public
Access



Jail
Manager



Task Mgmt



Service Bus



Payments



Messaging



Authentication



Mapping



Doc. Mgmt



Bus. Rules



Workflow



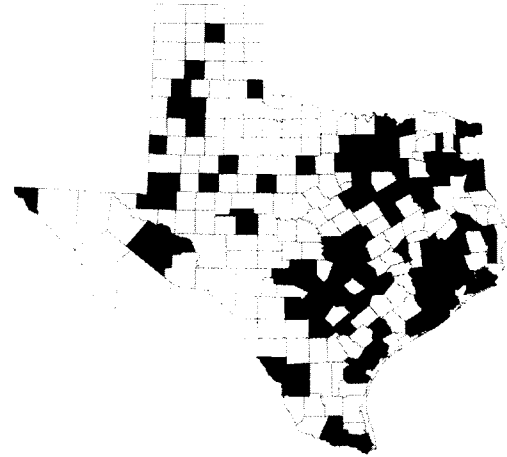
Search

3.0 The Right Experience for Texas Counties

Tyler has a proven track record of successful projects in Texas. Today, Tyler partners with 86 Texas counties that serve 90% of the State's population.

One of the greatest benefits from Tyler's large Texas customer base and 35+ years of Texas experience is realized in the State Reporting requirements. In addition to Tyler's rigorous internal testing, many Texas counties have proven the accuracy of the various Texas specific reporting requirements to include:

- CJIS Reporting
- OCA Reporting
- DPS Conviction Reporting
- eFile Texas / re:SearchTX
- Senate Bill 1178 Delinquent Collection Report
- OmniBase
- Texas specific fee calculations
- Attorney Expenditures Report
- Texas Criminal Quarterly Cost and Fees Report
- Texas Collections Improvement Program Report



Texas state reporting is very complex and changes regularly. As Brown County is aware, the State will hold back grant funding if data is not submitted timely.

Brown County can be assured that Tyler dedicated Texas services team understands Texas procedures and best practices across the state, which eliminates the need to teach us your core business requirements.

4.0 Cost Overview

Tyler has prepared a comprehensive proposal that should fully meet the needs of Brown County in replacing the existing courts, jail and prosecutor applications. Tyler has built a project plan that is approximately 16 months in duration. In that timeline, Tyler will work with Brown County to convert, configure, and implement the Odyssey Solutions for the Courts, Prosecutors and Jail, replacing the existing solution(s).

Tyler's proposed Odyssey Solutions will deliver all of the full-featured functionality required via a Software-as-a-Service (SaaS) model. The Brown County users will access Odyssey via a secure Web interface. The Odyssey SaaS model eliminates the need for heavy upfront computer hardware costs, minimizes the need for internal IT staff dedicated to your CMS software and doesn't require a separate maintenance contract.

By removing the need for costly and complex computer hardware and related software, Odyssey will allow Brown County to focus your technology investments on judicial operations. Tasks that would otherwise require significant time, personnel, and planning (such as back up, data recovery, application updates and software maintenance) are performed by Tyler at no additional cost as part of our SaaS model. Tyler's experienced staff hosts, manages, and protects the system for Brown County, reducing the license, maintenance, and operational costs, as well as your physical space requirements. Odyssey in a SaaS model provides the same full-featured functionality as Tyler's licensed on-premise solution, for a fixed, annual per-user fee.

Specifically, our proposed Odyssey Solution includes:

Use of the integrated Odyssey Suite of software:

- Odyssey Case Manager
- Odyssey Attorney Manager
- Odyssey Judge Edition
- Odyssey Financial Manager
- Tyler Corrections (Jail)
- SoftCode Civil Serve
- Record on Appeal
- Electronic Signatures
- Document and Content Management System
- eSolutions
- eFileTX
- ePayments
- Online Public Access

- Texas CJIS Reporting
- Industry-leading Support/Maintenance Included
- Hosting and Disaster Recovery Included
- Annual Software Upgrades Included
- Tyler University-online end-user training
- Simple, per user/per month fee structure, guaranteed 3 years
- No additional costs to purchase infrastructure hardware or software

Odyssey offers several important cost differentiators from other hosted SaaS solutions in the marketplace. The County's first annual SaaS fee payment will not be due until the commencement of end-user training, approximately one month prior to go-live. Additionally, Tyler includes Disaster Recovery and Back-up as part of Odyssey, giving the County peace of mind that the data is safe and secured. Texas State Reporting is included with Odyssey. And finally, Tyler guarantees a fixed, predictable yearly rate for 3 years.

Tyler has provided the pricing below. To add additionally clarity, Tyler has provided the Cost Proposal in a table format with details.

5.0 Cost Proposal

Given Tyler's understanding of Brown County's operations, this cost estimate addresses the approach, duration, and scope of the proposed project. This cost estimate is as lean as our implementation teams and leadership can recommend as a reasonable project, without adding significant risk to the project's success. Tyler is more than happy to work with the County to determine if adjustments to the project scope and/or approach could enable further cost reductions.

Odyssey SaaS Solution-Annual Fees

- Odyssey Case Manager District Clerk
- Odyssey Case Manager County Clerk
- Odyssey Case Manager District Courts
- Odyssey Case Manager County Court at Law
- Odyssey Case Manager JP Offices
- Odyssey Attorney Manager-County Attorney
- Odyssey Attorney Manager-District Attorney
- Tyler Corrections (Jail)
- SoftCode Civil Serve
- Odyssey Judge Edition
- eSignatures
- Record on Appeal
- eNotices and Text Messaging (up to 10,000 annually)
- Odyssey Financial Manager
- Odyssey Public Access (included)
- eFileTX (included)
- ePayments (included)
- Texas CJIS Reporting (included)

Total Average Annual SaaS Fee

\$ 230,549

Implementation

- Project Management
- Business Process Review
- Deployment
- Set-up, Configuration, Consulting
- Training
- Go-Live Assistance

Total Estimated Implementation Services Costs (one-time fee)

\$ 1,151,481

6.0 Proposal Assumptions

The estimates above reflect an Odyssey Solution implementation over approximately 16 months to address the Case Management, Prosecutor and Jail Management needs of Brown County. This cost proposal includes the following assumptions:

- The software license costs reflect a Software-as-a-Service license model that allows Brown County to deploy the solution to approximately 80 users. More users can be added at an additional monthly per user cost.
- The cost proposal covers all functionality Tyler identified pertaining to State requirements, but otherwise assumes implementation of Odyssey out-of-the-box, and that vast majority of functionality would be established through configuration, instead of software modification.
- Brown County will make available the necessary subject matter experts (SMEs) during the project. These SMEs will assist in data validations, system assessments, report selection and design, and configuration processes.
- Client will provide Tyler Technologies with data from the source system(s) as SQL Server back-ups or ASCII files, delimited or fixed width.
- For converting images, the Client will produce an “index” file containing pertinent info on each document to be converted.
- Tyler will perform a standard conversion from the source system(s) to the Odyssey database using Tyler’s existing IFL tool. This proposal assumes all data will be converted “as-is” with limited or zero data manipulation or cleanup. Data will not be split or merged.
- Tyler will work closely with Client representatives and implementation staff to identify conversion rules (this step is typically known as data mapping).
- Tyler will perform three data conversion pushes and one go-live data conversion push.
- Data Conversion and Data Review activities will be run as a Single Sprint/Workshop and all Offices will participate during this time frame.
- Tyler will assist in Data Review Workshops, but the Client will be responsible for validating the accuracy of the converted data, based on reviewing data and reports during each conversion iteration.
- This proposal includes specific time for Tyler analysts and trainers to assist the Client with configuration of the system, which includes defining security, setting up code tables, and defining system behavior and business rules. This activity requires significant participation by the Client.
- Tyler assumes the Client will be responsible for the completion and management of the configuration after the associated Sprint/Workshops conclude. Tyler consultants

will be available for assistance, but the Client will be responsible for managing their configuration going forward.

- This proposal includes a limited amount of training time for a specific set of users just prior to go-live. Follow-up training is also included after go-live. Additional on-site training and assistance can be purchased at Tyler's then-current hourly rate.
- Training will be performed in a classroom setting using facilities and equipment provided by Client such that each participant can have hands-on access to a computer during training. Training will be conducted during business hours to a maximum of 15 participants per instructor.
- The Client will be responsible for the completion of forms after the Forms workshop/sprint concludes. Tyler consultants will be available for assistance, but the client will be responsible for the delivery and execution of this item.
- Tyler assumes a single Go-Live event for all offices included in this proposal.
- This proposal includes a specific amount of time for on-site Go-Live assistance and follow-up training. Additional on-site training and assistance can be purchased at Tyler's then-current hourly rate.
- Client will reimburse Tyler for actual and reasonable travel expenses, at least the rates specified by the US General Services Administration.